Agenda

## **Basic Cost of Service: Concepts and Rate Planning**

Recommended CEUs .6/PDHs 6/CPEs 7.2 Field of Study: Specialized Knowledge

### **Monday**

#### 8:30 a.m. Section One

- Course Introduction and Overview
- Discussion of Learning Objectives
- Definition of Cost of Service and Objectives
- Information Gathering for a COS
- Defining Revenue Requirements

#### 10:00 a.m. Break

#### 10:15 a.m. Section Two

- Key Financial Targets
- Detailed Calculations
- Setting Minimums and Industry Standards

#### Noon. Lunch (on your own)

#### 1:30 p.m. Section Three

- Cost of Service Terminology
- Overview of Functionalization, Classification and Allocation
- Basic COS Results
- Using COS Results
- Current Rate Structures Compared to COS results

#### 3:00 p.m. Break

#### 3:15 p.m. Section Four

- Rate Adjustments Assessments
- Best Practices
- How to Explain rate changes to End User and Board and Council

#### 4:30 p.m. Course Adjourns



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#### Upon completion of this course, participants will be able to successfully:

- 1. Recognize the objectives of a cost of service (COS) study
- 2. Identify data needed for a COS and how it is used
- 3. Outline revenue requirements
- 4. Identify and calculate key financial targets that help determine rate changes
- 5. Define and understand common Cost of Service terminology
- 6. Classify Functionalization, Classification, and Allocation methods
- 7. Utilize COS results to identify rate structure applications to your utility
- 8. Develop best rate practices
- 9. Explain rate changes to the end user, Board, or Council