

# Sponsor and exhibit at the 2022 Public Power Lineworkers Rodeo



CONNECT WITH 500+ ELECTRIC SUPERINTENDENTS, LINEWORKERS, AND SAFETY PERSONNEL

March 25 – 26 + Austin, Texas



# March 25 - 26 Lineworkers 2022 Rodeo

Austin, Texas

What is the American Public Power Association (APPA)?

We are the voice of not-for-profit, community-owned utilities that power 2,000 towns and cities nationwide. We represent public power before the federal government to protect the interests of the more than 49 million customers that public power utilities serve, and the 93,000 people they employ. Our association advocates and advises on electricity policy, technology, trends, training, and operations. Our members strengthen their communities by providing superior service, engaging citizens, and instilling pride in community-owned power.

### Why sponsor the Public Power Lineworkers Rodeo?

Hosted by Austin Energy, the 2022 Public Power Lineworkers Rodeo is the place for journeyman and apprentice lineworkers to compete for professional recognition and to learn about the latest safety products and services. As a sponsor and vendor, you'll:

- Interact with 500+ electric superintendents, lineworkers, and safety personnel.
- Create brand awareness with more public power utilities throughout the United States.
- Meet with decision-makers and influencers.
- Network with customers and prospects who need your products and services.
- Get a leg up on your competition.



# How do we participate in the expos?

The only way to secure a spot in the Indoor and Outdoor Sponsor Showcases is through sponsorship.

Indoor Sponsor Showcase (Table-top only show) March 25 from 11:30 a.m. to 3:30 p.m. Austin Hilton, Austin, Texas

Outdoor Sponsor Showcase (Tent and trailer space show) March 26 from 7:30 a.m. to 2 p.m. Capitol City BMX, Pflugerville, Texas

### Get additional exposure at the Engineering & Operations Conference

Extend your stay in Austin! Sponsor and exhibit at APPA's Engineering & Operations Conference, where you'll meet decision-makers who design, develop, and maintain the nation's electric system.

Learn more at PublicPower.org/EandO.

## Save money on this event! Become a corporate associate member.

Corporate associate membership distinguishes your company as a lead supporter of public power and provides tangible benefits that get your name in front of the nation's 2,000 community-owned electric utilities. We offer two levels –Elite and standard – to fit your needs and budget. Both options provide your employees with significant benefits, but with an Elite membership you are given extensive branding and networking opportunities. Learn more at PublicPower.org>Join.

Questions? Sponsorship@PublicPower.org



# EXCLUSIVE OPPORTUNITIES

## Competition Sponsor

One sponsor. Must commit by January 21 to guarantee all benefits.

Elite Corporate Associate Member: \$20,000 Corporate Associate Member: \$22,000 Nonmember: \$35,000

### Benefits

- Two social posts on APPA's Twitter, Facebook, and LinkedIn feeds. One per platform one week before the Rodeo and one per platform post-Rodeo. Graphics, text, and click-through links provided by you (APPA will provide specs). You can include a one- to two-minute video or a static image.
- Opportunity to do a live, one-minute welcome during the Rodeo Competition Opening Ceremony
- One mobile app push notification to conference attendees acknowledging your sponsorship
- Logo featured on competitor bags and t-shirts, and judge shirts and:
  - on Rodeo website
  - in marketing emails (starting two weeks after your commitment)
  - in participant logistics emails
  - in Rodeo mobile app
  - in printed onsite program
  - on signage on Rodeo grounds stage
  - on a thank you slide at the Rodeo banquet
- VIP table with eight tickets for the Rodeo Awards Banquet (subject to COVID protocols)
- Verbal recognition during the Rodeo Awards Banquet
- Table-top exhibit space at the Indoor Sponsor Showcase

- Tent or trailer exhibit space at the Outdoor Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.

# Celebration Sponsor

One sponsor. Must commit by January 21 to guarantee all benefits.

Elite Corporate Associate Member: \$20,000 Corporate Associate Member: \$22,000 Nonmember: \$35,000

### Benefits

- Two social posts on APPA's Twitter, Facebook, and LinkedIn feeds. One per platform one week before the Rodeo and one per platform post-Rodeo. Graphics, text, and click-through links provided by you (APPA will provide specs). You can include a one- to two-minute video or a static image.
- Opportunity to do a live or video, one-minute welcome during the Rodeo Awards Banquet
- One mobile app push notification to conference attendees acknowledging your sponsorship
- Logo featured prominently throughout the hall and on cocktail napkins at the Rodeo Awards Banquet and:
  - on Rodeo website
  - in marketing emails (starting two weeks after your commitment)
  - in participant logistics email
  - in Rodeo mobile app
  - in printed onsite program
- VIP table with eight tickets for the Rodeo Awards Banquet (subject to COVID protocols)
- Verbal recognition during the Rodeo Awards Banquet

- Table-top exhibit space at the Indoor Sponsor Showcase
- Tent or trailer exhibit space at the Outdoor Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.

# Event Sponsor

One sponsor/event listed below. Must commit by January 21 to guarantee all benefits.

Journeyman 4kV Crossarm Change Out

Apprentice 90-degree Crossarm Relocation

Journeyman Hurtman Rescue

Apprentice Double Dead-End Bell Change Out

Journeyman Obstacle Course

Apprentice Hurtman Rescue

Journeyman Suspension Insulator Change Out

Apprentice Pole Top Pin Change Out

Journeyman Transformer Banking

Apprentice Written Test

Elite Corporate Associate Member: \$5,000 Corporate Associate Member: \$6,000 Nonmember: \$12,000

### Benefits

- Logo featured at your sponsored event and:
  - on Rodeo website
  - in participant logistics email
  - in Rodeo mobile app
  - in printed onsite program
- Verbal recognition at your sponsored event (incorporated into the script that's read to all teams and apprentices)

- Two VIP tickets for the Rodeo Awards Banquet (subject to COVID protocols)
- Table-top exhibit space at the Indoor Sponsor Showcase
- Tent or trailer exhibit space at the Outdoor Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.

# Hotel Keycard Sponsor

One sponsor. Must commit by February 7 to guarantee all benefits.

Elite Corporate Associate Member: \$4,000 Corporate Associate Member: \$5,000 Nonmember: \$10,000

### Benefits

- Logo featured on hotel keycards distributed to Rodeo participants and:
  - on Rodeo website
  - in Rodeo mobile app
  - in printed onsite program
- Two VIP tickets for the Rodeo Awards Banquet (subject to COVID protocols)
- Table-top exhibit space at the Indoor Sponsor Showcase
- Tent or trailer exhibit space at the Outdoor Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.

# NON-EXCLUSIVE OPPORTUNITIES

### Awards Banquet Drink Sponsor

Two sponsors. Must commit by February 7 to guarantee all benefits.

Elite Corporate Associate Member: \$3,500 Corporate Associate Member: \$4,500 Nonmember: \$9,000

### Benefits

- Logo featured on signage at bars and drink tickets at the Rodeo Awards Banquet and:
  - on Rodeo website
  - in Rodeo mobile app
  - in printed onsite program
- One VIP ticket for the Rodeo Awards Banquet
   (subject to COVID protocols)
- Table-top exhibit space at the Indoor Sponsor Showcase
- Tent or trailer exhibit space at the Outdoor
   Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.



# Golf Cart Sponsor

Four sponsors. Must commit by February 7 to guarantee all benefits.

Elite Corporate Associate Member: \$2,000 Corporate Associate Member: \$3,000 Nonmember: \$6,000

### Benefits

- Logo featured on golf carts used during the Rodeo Competition and:
  - on Rodeo website
  - in Rodeo mobile app
  - in printed onsite program
- One VIP ticket for the Rodeo Awards Banquet
   (subject to COVID protocols)
- Table-top exhibit space at the Indoor Sponsor Showcase
- Tent or trailer exhibit space at the Outdoor Sponsor Showcase
- Rodeo participant lists in Excel (name, title, organization, U.S. postal address). APPA policy prevents the sharing of emails and phone numbers without consent.

# ADDITIONAL OPPORTUNITIES

### Participant Bag Insert

Sponsor & Elite Corporate Associate Member: \$1,000 Sponsor & Corporate Associate Member: \$1,100 Sponsor & Nonmember: \$2,200 Non-Sponsor & Elite Corporate Associate Member: \$1,500 Non-Sponsor & Corporate Associate Member: \$1,600 Non-Sponsor & Nonmember: \$3,200

### Banner for Rodeo Grounds\*

Sponsor & Elite Corporate Associate Member: \$1,000

Sponsor & Corporate Associate Member: \$1,100

Sponsor & Nonmember: \$2,200

Non-Sponsor & Elite Corporate Associate Member: \$1,500

Non-Sponsor & Corporate Associate Member: \$1,600

Non-Sponsor & Nonmember: \$3,200

\*Your banner will be displayed on the metal fencing surrounding the Rodeo grounds. Banners can be up to 3 feet high x 8 feet wide and should include grommets in four corners. You are responsible for supplying and shipping the banner to the Rodeo grounds. (instructions will be provided after payment is received). Banners will not be returned.



### **Program Ads**

### **Outside Back Cover**

Sponsor & Elite Corporate Associate Member: \$1,000 Sponsor & Corporate Associate Member: \$1,100 Sponsor & Nonmember: \$2,200 Non-Sponsor & Elite Corporate Associate Member: \$1,500 Non-Sponsor & Corporate Associate Member: \$1,600 Non-Sponsor & Nonmember: \$3,200

### Front Inside Cover

Sponsor & Elite Corporate Associate Member: \$800 Sponsor & Corporate Associate Member: \$900 Sponsor & Nonmember: \$1,800 Non-Sponsor & Elite Corporate Associate Member: \$1,200 Non-Sponsor & Corporate Associate Member: \$1,300 Non-Sponsor & Nonmember: \$2,600

### **Back Inside Cover**

Sponsor & Elite Corporate Associate Member: \$800 Sponsor & Corporate Associate Member: \$900 Sponsor & Nonmember: \$1,800 Non-Sponsor & Elite Corporate Associate Member: \$1,200 Non-Sponsor & Corporate Associate Member: \$1,300 Non-Sponsor & Nonmember: \$2,600

### **Full-Page Interior**

Sponsor & Elite Corporate Associate Member: \$500 Sponsor & Corporate Associate Member: \$600 Sponsor & Nonmember: \$1,200 Non-Sponsor & Elite Corporate Associate Member: \$800 Non-Sponsor & Corporate Associate Member: \$900 Non-Sponsor & Nonmember: \$1,800



# **Sponsor Commitment Form**

### **Company Information**

Please make sure your representative-in-charge handles all behind the scenes arrangements. All sponsor logistics information will be emailed to this person.

Representative-in-charge			
Title			
Company			
Address			
Address			
City	State	Zip	
Telephone	Email		
Website			
Fees	Elite Cornerate Member	Corporate Mambar	Nonmombor
O Competition Sponsor	Elite Corporate Member \$ 20,000	Corporate Member \$22,000	Nonmember \$35,000
Please indicate the items you want:	φ 20,000	φ22,000	<b>433,000</b>
<ul> <li>VIP table with eight tickets for the Rodeo Awards Banquet (subject to COVID pr</li> </ul>	ratacals)		
O Table-top exhibit space at the Indoor Sponsor Showcase	0100013)		
<ul> <li>O Space at the Outdoor Sponsor Showcase</li> </ul>			
Access to electricity: breaker sizevoltage requirement			
O A complimentary 10x10 tent provided by APPA			
Or			
O Space for our own tent. Its dimensions arex ft.			
Or			
O Space for our trailer. Its dimensions arex ft.			
If possible, please locate us away from these companies			
O Celebration Sponsor	\$ 20,000	\$22,000	\$35,000
Please indicate the items you want:		,	,
O VIP table with eight tickets for the Rodeo Awards Banquet (subject to COVID pr	otocols)		
O Table-top exhibit space at the Indoor Sponsor Showcase			
O Space at the Outdoor Sponsor Showcase			
O Access to electricity: breaker sizevoltage requirement			
O A complimentary 10x10 tent provided by APPA			
Or			
O Space for our own tent. Its dimensions arex ft.			
Or			
<ul> <li>Space for our trailer. Its dimensions arex ft.</li> </ul>			
If possible, please locate us away from these companies			



# **Sponsor Commitment Form**

O Event Sponsor	\$5,000	\$6,000	\$12,000		
Select Event:					
Journeyman 4kV Crossarm Change Out	Apprentice 9	Apprentice 90-degree Crossarm Relocation			
Journeyman Hurtman Rescue	Apprentice D	Apprentice Double Dead-End Bell Change Out			
Journeyman Obstacle Course	Apprentice H	Apprentice Hurtman Rescue Apprentice Pole Top Pin Change Out			
Journeyman Suspension Insulator Change Out	Apprentice P				
Journeyman Transformer Banking	Apprentice V	Apprentice Written Test			
Please indicate the items you want:					
O Two VIP tickets for the Rodeo Awards Banquet (subject to COVID protocols)					
O Table-top exhibit space at the Indoor Sponsor Showcase					
O Space at the Outdoor Sponsor Showcase					
O Access to electricity: breaker size	voltage requirement				
O A complimentary 10x10 tent provided by APPA					
Or					
<ul> <li>Space for our own tent. Its dimensions arex ft.</li> </ul>					
Or					
O Space for our trailer. Its dimensions arex ft.					
If possible, please locate us away from these companies	·····				
	<b>*</b> 4 000	<b>\$5.000</b>	<b>\$10,000</b>		
o Hotel Keycard Sponsor	\$4,000	\$5,000	\$10,000		
Please indicate the items you want:					
O Two VIP tickets for the Rodeo Awards Banquet (subject to COVID protocols)					
O Table-top exhibit space at the Indoor Sponsor Showcase					
O Space at the Outdoor Sponsor Showcase					
O Access to electricity: breaker size	voltage requirement				
O A complimentary 10x10 tent provided by APPA					
Or					
O Space for our own tent. Its dimensions arex ft.					
Or					
O Space for our trailer. Its dimensions arex ft.					
If possible, please locate us away from these companies					
O Awards Banquet Drink Sponsor	\$4,000	\$5,000	\$10,000		
Please indicate the items you want:					
O One VIP ticket for the Rodeo Awards Banquet (subject to COVID protocols)					
O Table-top exhibit space at the Indoor Sponsor Showcase					
O Space at the Outdoor Sponsor Showcase					
O Access to electricity: breaker size	voltage requirement				
O A complimentary 10x10 tent provided by APPA					
Or					
O Space for our own tent. Its dimensions arex ft.					
Or					
O Space for our trailer. Its dimensions arex ft.					
If possible, please locate us away from these companies					



## **Sponsor Commitment Form**

O Golf Cart Sponsor	\$4,000	\$5,000	\$10,000
Please indicate the items you want:			
O One VIP ticket for the Rodeo Awards Banquet (subject to COVID protocols)			
O Table-top exhibit space at the Indoor Sponsor Showcase			
O Space at the Outdoor Sponsor Showcase			
O Access to electricity: breaker size	voltage requirement		
O A complimentary 10x10 tent provided by APPA			
Or			
O Space for our own tent. Its dimensions arex ft.			
Or			
O Space for our trailer. Its dimensions arex ft.			
If possible, please locate us away from these companies			
ADDITIONAL OPPORTUNITIES			
SPONSOR FEES			
	Elite Corporate Member	Corporate Member	Nonmember
Participant Bag Insert	\$1,000	\$1,100	\$2,200
Program Ad - Outside Back Cover	\$1,000	\$1,100	\$2,200
Program Ad – Front Inside Cover	\$800	\$900	\$1,800
Program Ad – Back Inside Cover	\$800	\$900	\$1,800
Program Ad – Full-Page Interior	\$500	\$600	\$1,200
NON-SPONSOR FEES			
	Elite Corporate Member	Corporate Member	Nonmember
Participant Bag Insert	\$1,500	\$1,600	\$3,200
Banner for Rodeo Grounds	\$1,500	\$1,600	\$3,200
Program Ad - Outside Back Cover	\$1,500	\$1,600	\$3,200
Program Ad – Front Inside Cover	\$1,200	\$1,300	\$2,600
Program Ad – Back Inside Cover	\$1,200	\$1,300	\$2,600

#### Sponsorship Eligibility

Program Ad - Full-Page Interior

Sponsorship of the 2022 Public Power Lineworkers Rodeo is only for those entities that offer products and services to electric utilities. The American Public Power Association shall have the sole right to determine the eligibility of sponsors at this event.

\$800

\$900

\$1,800

#### Payment Information

Please return the commitment form to Sponsorship@PublicPower.org. APPA will email you an invoice and the details you need for the event. Fifty percent of the sponsorship fee is due upon commitment. Full payment must be received by February 11. All fees to be paid in U.S. funds. To qualify for the member rate on sponsorships, the sponsoring company must be an associate member. Individual associate members cannot receive the member discount on behalf of a sponsoring company that is not an APPA member.

#### Sponsorship Cancellation

Once APPA receives the sponsor commitment form and payment, benefits will start. Cancellation must be made in writing to Sponsorship@PublicPower.org. Sponsors who cancel by February 25 will be liable for 50% of the sponsorship fee. If full payment has not been received at the time of cancellation, an invoice for the appropriate amount will be issued.

### Agreement

I understand and agree to comply with the sponsorship eligibility, payment, and cancellation policies. I understand that contributions or gifts made to this association are not deductible as charitable contributions for federal income tax purposes. I also understand that by providing my email and contact information that I am authorizing the American Public Power Association to send information to my organization about upcoming events, programs, and services via these means.

### Representative-in-charge

Title



March 25 – 26 + Austin, Texas

