



Distinguish Yourself.

SPONSOR THE

BUSINESS & FINANCIAL CONFERENCE

EXPANDED SPONSOR BENEFITS!

SEPTEMBER 16-19, 2018

HILTON ANAHEIM | ANAHEIM, CALIFORNIA

REACH PUBLIC POWER DECISION-MAKERS



450+

Utility accounting/
finance, HR & training,
IT, pricing/market
analysis managers and
executives



150+

Utilities



35+

States

Distinguish yourself.

*Utility accounting/finance, HR &
training, IT, pricing/market analysis
managers and executives*

4450+

WHAT IS THE AMERICAN PUBLIC POWER ASSOCIATION?

We're the voice of not-for-profit, community-owned utilities that power 2,000 towns and cities nationwide. We represent public power before the federal government to protect the interests of the more than 49 million customers that public power utilities serve and the 93,000 people they employ. Our association advocates and advises on electricity policy, technology, trends, training, and operations. Our members strengthen their communities by providing superior service, engaging citizens, and instilling pride in community-owned power.

WHAT IS THE BUSINESS & FINANCIAL CONFERENCE?

It's public power's annual meeting for managers and senior executives in utility accounting and finance, customer accounting and services, human resources and training, information technology, and pricing and market analysis.

WHY SHOULD MY COMPANY PARTICIPATE?

As a sponsor, you'll have access to and visibility with key public power decision-makers and decision-influencers. Conference sponsors receive many valuable branding and networking opportunities. From interactive breakout sessions to informal roundtables and receptions, you'll have many opportunities to spread the word about your products and services.



Distinguish yourself.

Utilities

150+

THANK YOU 2017 SPONSORS!



SAVE MONEY ON THIS EVENT! BECOME A CORPORATE ASSOCIATE MEMBER.

Corporate associate membership distinguishes your company as a supporter of public power and provides tangible benefits that get your name in front of leaders at the nation's 2,000 community-owned electric utilities. Learn more at www.PublicPower.org/Join.

QUESTIONS?

Sponsorship & Membership - Membership@PublicPower.org
Speaking Opportunities - EducationInfo@PublicPower.org

Distinguish yourself.

States

35+

SPONSORSHIP OPPORTUNITIES

Elite Sponsor

Limited to one sponsor
Elite Corporate Associate Member: \$6,000
Corporate Associate Member: \$7,000
Nonmember: \$14,000

Benefits

- Logo featured prominently on all Business & Financial Conference pages on www.PublicPower.org – **NEW**
- Logo featured prominently in the first conference marketing brochure
Commit by April 20 to ensure inclusion.
- Logo on branded hotel key cards
Commit by June 4 to ensure inclusion.
- Logo on the cover of the conference program
Commit by August 1 to ensure inclusion.
- Logo on the conference mobile app
- Logo and post-conference attendee lists in Excel
Name, title, organization, U.S. postal address. Association policy prevents the sharing of attendee e-mails and phone numbers.
- Four complimentary conference registrations, which enable your representatives to attend all conference sessions and social events
- One display table in the registration area throughout the duration of the conference
- One exhibit table at the main exhibit case
- Opportunity to provide complimentary hospitality on the conference head-table facility
- Ability to host a luncheon or other conference functions. *Sponsors are responsible for all arrangements, promotion, and costs associated with hosting a function.*
- Identifying sponsor ribbon on your representatives' name badges
- First right of refusal for 2019 Business & Financial Conference Elite Sponsorship

Sold

SPONSOR SHOWCASE SCHEDULE

Sunday, September 16

1 to 4:30 p.m. Sponsors set-up
5 to 6:30 p.m. Attendee Welcome Reception with sponsors

Monday, September 17

7 to 8 a.m. Attendee breakfast with sponsors
8:45 to 9 a.m. Attendee refreshment break with sponsors
10:15 to 10:30 a.m. Attendee refreshment break with sponsors
3 to 3:15 p.m. Attendee refreshment break with sponsors

Tuesday, September 18

7:30 to 8:30 a.m. Attendee breakfast with sponsors
10 to 10:15 a.m. Attendee refreshment break with sponsors
3 to 3:15 p.m. Attendee refreshment break with sponsors
3:15 to 5 p.m. Sponsors tear-down

SPONSORSHIP OPPORTUNITIES

Diamond Sponsor

Elite Corporate Associate Member: \$4,500

Corporate Associate Member: \$5,500

Nonmember: \$11,000

Benefits

- Logo on all Business & Financial Conference pages on www.PublicPower.org – **NEW**
- Logo in the first conference marketing brochure
Commit by April 20 to ensure inclusion.
- Logo in the onsite conference program
Commit by August 13 to ensure inclusion.
- Logo on signs at the conference registration desk throughout the conference
- Logo and company description in the conference mobile app
- Pre- and post-conference attendee lists in Excel
Name, title, organization, U.S. postal address. Association policy prevents the sharing of attendee e-mails and phone numbers.
- Three complimentary conference registrations, which enable your representatives to attend all conference sessions and social events
- One display table in the registration area throughout the conference
- One exhibit table at the Sponsor Showcase
- Opportunity to host a hospitality event in the conference headquarters facility
Only conference sponsors are permitted to host an event at this location. Event may not conflict with official conference functions. Sponsors are responsible for all arrangements, promotion, and costs associated with hosting a function.
- Identifying sponsor ribbon on your representatives' name badges

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3:15 to 5 p.m. Sponsors tear-down

SPONSORSHIP OPPORTUNITIES

Platinum Sponsor

Elite Corporate Associate Member: \$3,500

Corporate Associate Member: \$4,500

Nonmember: \$9,000

Benefits

- Logo on the Business & Financial Conference Program page on www.PublicPower.org – **NEW**
- Logo in the first conference marketing brochure
Commit by April 20 to ensure inclusion.
- Logo in the onsite conference program
Commit by August 13 to ensure inclusion.
- Logo on table tents at the Welcome Reception
- Logo on signs at the Welcome Reception
- Logo and company description in the conference mobile app
- Pre- and post-conference attendee lists in Excel
Name, title, organization, U.S. postal address. Association policy prevents the sharing of attendee e-mails and phone numbers.
- Two complimentary conference registrations, which enable your representatives to attend all conference sessions and social events
- One exhibit table at the Sponsor Showcase
- Opportunity to host a hospitality event in the conference headquarters facility
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Mobile App Sponsor

Elite Corporate Associate Member: \$3,000

Corporate Associate Member: \$4,000

Nonmember: \$8,000

Benefits

- Logo on the Business & Financial Conference Registration page on www.PublicPower.org – **NEW**
- Logo in the first conference marketing brochure
Commit by April 20 to ensure inclusion.
- Logo in the onsite conference program
Commit by August 13 to ensure inclusion.
- Logo on the conference mobile app splash screen
- Logo and company description in the conference mobile app
- Pre- and post-conference attendee lists in Excel
Name, title, organization, U.S. postal address. Association policy prevents the sharing of attendee e-mails and phone numbers.
- One complimentary conference registration, which enables your representative to attend all conference sessions and social events
- One exhibit table at the Sponsor Showcase
- Opportunity to host a hospitality event in the conference headquarters facility
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SPONSORSHIP OPPORTUNITIES

Silver Sponsor

Elite Corporate Associate Member: \$2,000

Corporate Associate Member: \$3,000

Nonmember: \$6,000

Benefits

- Logo on the Business & Financial Conference Hotel page on www.PublicPower.org – **NEW**
- Logo in the first conference marketing brochure
Commit by April 20 to ensure inclusion.
- Logo in the onsite conference program
Commit by August 13 to ensure inclusion.
- Logo on signs during the refreshment breaks
- Logo and company description in the conference mobile app
- Pre- and post-conference attendee lists in Excel
Name, title, organization, U.S. postal address. Association policy prevents the sharing of attendee e-mails and phone numbers.
- One complimentary conference registration, which enables your representative to attend all conference sessions and social events
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SPONSOR COMMITMENT FORM

2018 BUSINESS & FINANCIAL CONFERENCE

SEPTEMBER 16-19, 2018 | ANAHEIM, CALIFORNIA



Company Information

Please make sure your representative-in-charge handles all behind the scenes arrangements. All sponsor logistics information will be emailed to this person.

Representative-in-charge _____ Title _____

Company _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Email _____

Website _____

	Elite Corporate Member	Corporate Member	Nonmember
<input type="checkbox"/> Elite Sponsor (7727) We want a display table in the registration area <input type="checkbox"/> Yes <input type="checkbox"/> No We want an exhibit table at the Sponsor Showcase <input type="checkbox"/> Yes <input type="checkbox"/> No	\$6,000	\$7,000	\$14,000
<input type="checkbox"/> Diamond Sponsor (7728) We want a display table in the registration area <input type="checkbox"/> Yes <input type="checkbox"/> No We want an exhibit table at the Sponsor Showcase <input type="checkbox"/> Yes <input type="checkbox"/> No	\$4,500	\$5,500	\$11,000
<input type="checkbox"/> Platinum Sponsor (7729) We want an exhibit table at the Sponsor Showcase <input type="checkbox"/> Yes <input type="checkbox"/> No	\$3,500	\$4,500	\$9,000
<input type="checkbox"/> Mobile App Sponsor (7730) We want an exhibit table at the Sponsor Showcase <input type="checkbox"/> Yes <input type="checkbox"/> No	\$3,000	\$ 4,000	\$8,000
<input type="checkbox"/> Silver Sponsor (7731) We want an exhibit table at the Sponsor Showcase <input type="checkbox"/> Yes <input type="checkbox"/> No	\$2,000	\$3,000	\$6,000

Sold

If possible, please do not locate my exhibit table near these companies: _____



Sponsorship Eligibility

Sponsorship at the 2018 Business & Financial Conference is only for those entities that offer products and services to electricity and telecommunications utilities. The American Public Power Association shall have the sole right to determine the eligibility of sponsors at this event.

Sponsorship Cancellation

Once the American Public Power Association receives the sponsor commitment form, benefits will start. Cancellation must be emailed to Membership@PublicPower.org. Sponsors who cancel by July 20 will be liable for 50% of the sponsorship fee. Sponsors who cancel after July 20 will be liable for 100% of the sponsorship fee. If payment has not been received at the time of cancellation, an invoice for the appropriate amount will be issued.

Payment Information

Fifty percent of the sponsorship fee is due upon commitment. Full payment is due August 16. All fees to be paid in U.S. funds. To qualify for the member rate, the sponsoring company must be a member. Individual members cannot receive the member discount on behalf of a sponsoring company that is not an Association member.

- Enclosed is a check payable to American Public Power Association.
- Please bill me for payment (Members only). PO# (optional) _____.
- I am paying via Wire/ACH payment. Please have an Association finance employee contact me.

Please charge my: Visa MasterCard American Express DiscoverCard number Exp. date

Amount to charge to card \$

Name as it appears on card

Cardholder signature

For Association use:

Order ID/Event

If you're paying via credit card, wire/ACH payment, or electing to be billed, please email (Membership@PublicPower.org) or fax (202.495.7503) the completed sponsor commitment form.
If you're paying via check, please email (Membership@PublicPower.org) or fax (202.495.7503) the completed sponsor commitment form and then mail a copy of it with your payment to American Public Power Association • P.O. Box 418617 • Boston, MA 02241-8617.